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# **ABOUT PHOOD FARMACY**

In today's highly charged, energetic, and technology driven world, our busy lives favor eating what tastes good, but not necessarily what is good for us. We underestimate what we eat daily and the impact, or lack of impact, the foods we consume have on our body. This fast-paced culture has resulted in the highest levels of obesity, heart disease, cancer, and other diseases humanity has ever experienced.

Meanwhile, with some care and attention, the food we eat can help, suppress, cure, and prevent many of today's diseases. In fact, more than anything, food possesses substantial healing potential and has been viewed and approached as medicine virtually from the beginning of time. Indeed, the concept that food as medicine is rooted in most ancient civilizations, including Egyptian, Greek, Indian, and Chinese medicine.

Phood Farmacy has been created to provide the ultimate Phood as Medicine solution, in the form of prepared meals. Each meal is produced with a deep focus on health, nutrition, and wellness while using ingredient combinations designed to be both preventative and / or healing in nature.

Our meals are freshly made, and are available deconstructed or ready to eat on demand (contingent on location).

Most important are the ingredients and cooking methods deployed to produce our meals. Our produce is purchased fresh from local farms who have production integrity systems and adopt sustainable farming practices. All our ingredients are GMO and antibiotic free and come from certified sources. We cook with filtered water, and go as far as using high alkaline water with certain meal regimens and remedies.



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# Business Model

Phood Farmacy is a Virtual Kitchen. This means it is located in an approved kitchen space and sells to the public, primarily online, there is no physical storefront or customer area. The product range is 100% natural, additive free and farm fresh. Many dishes are organic, vegan and / or vegetarian, therefore we are covering high growth consumer sectors, yet with familiar categories such as burgers, pasta, salads, tacos and meals.

Phood Farmacy Hot Products are packaged in microwaveable boxes, therefore are ideal for quick meals and can be re-heated conventionally or by microwave. Cold products and beverages are in regular take out packaging.

All packaging is branded with a Phood Farmacy sticker.

Our business model is take-out and delivery-only, this mitigates the less profitable on-site sales in the quick meal market

Phood Farmacy's preliminary focus is two channels:

- Local Farmacy, which is online meal solutions to the local community delivered by courier
- Meal Plans these are nutritionist developed meals for specific diets, which are shipped via Fedex / UPS / Courier. This is possibly similar to brands like Blue Apron, however our meals are prepared and ready to heat and serve, (Blue Apron are raw ingredients which requires cooking)

## **Pricing**

1)

2)

Pricing is set to match fast casual restaurants, with meals costing between \$8.99 and \$14.99 (menu is included in this document)

# Menu (Spring 2019)

9.49

5.99

9.99

9.99

9.99

9.99

9.99

10.99

11.99

9.99

9.99

9.99

\_ \_ \_ \_ \_ \_ \_ \_ \_ \_ \_ \_

\_ \_ \_ \_ \_ \_ \_

& Goat Cheese

House Pickled Jalapeños, Cilantro with Chimi Yogurt Sauce on 2 Corn Tortillas.

### SANDWICHES & BURGERS

### Mushroom Bean Burger

Housemade Bean Mushroom Burger topped with Guacamole, Lettuce, Sliced Tomato, and Pickle with Basil Infused Yogurt Sauce on a Whole Wheat Bun.

#### **Grilled Chicken Sandwich**

Grilled Chicken, Avocado, Sliced Tomato, Green Leaf Lettuce, and Pickles with Basil-Infused Yogurt Sauce on a Whole Wheat Bun

### Veggie Red Lentil Burger

Moroccan Spiced Grain & Vegetable Patty, Baby Spinach, Housemade Pickles, Sliced Tomato with Basil Infused Yogurt on a Whole Wheat Bun.

Salmon Burger Salmon Patty, Baby Spinach, Black Pepper & Tomato with Basil Infused Yogurt Sauce on a Whole Wheat Bun.



## Harm Free Food

VEGAN) = Vegan	= Gluten Free
Vegetarian	= Dairy Free
🛞 All Phood Farma	cy meals are soy-free

### SNACKS / SIDES

10.99

11.99

\_ \_ \_ .

12.99

14.99

No Sau

No Sauce

Guacamole + Chips Avocado, Jalapeño, Tomato, Cilantro, Citrus & Natural Salt.		4.99
Side Salad Choice of Cobb, Nicolse, Vegan Chef, Beach Day, or Avocado, Golden Beet, and Dried Cranberries Salad.		5.99
Aztec Chili Side Corn and White Beans, Coconut Milk, Mixed Chilies, Oregano, Salsa Roja, and Inca Corn Crumble.		5.99
Power Protein Pack 3 Energy Ball Bites (Moringa, Coconut, and Regular flavor, 1 Hard Boiled Egg, Grapes	ı,	5.99
Forbidden Rice Salad Broccoli Rabe, Apricats and Pine Nuts over Forbidden Rice. Served Chilled.	۲	6.99
DESSERTS		
Seasonal Fruit Seasonal Fruit with Nuts, Goji Berries, and Lime Juice.	۲	5.99
Cranberry-Pistachio Cookie Bar Almond & Lemon, Moringa, Maca, Sucanat, Ceylon Cinnamon.		2.99
Seasonal Berries & Yogurt Seasonal Berries with Yogurt.		6.49
DRINKS		
DRINKS		
DRINKS Lemonade House Made Lemonade. Choice of unsweetened or agav sweetened in Regular, Raspberry, and Lavender flavors.	e	1.99
Lemonade House Made Lemonade. Choice of unsweetened or agav sweetened in Regular, Raspberry, and Lavender flavors.	e 	1.99
Lemonade House Made Lemonade, Choice of unsweetened or again	e 	1.99  3.00 
Lemonade House Made Lemonade. Choice of unsweetened or agav sweetened in Regular, Raspberry, and Lavender flavors. Cold Brew Housemade Cold-Brewed Coffee.	e 	3.00
Lemonade House Made Lemonade. Choice of unsweetened or agav sweetened in Regular, Raspberry, and Lavender flavors. Cold Brew Housemade Cold-Brewed Coffee. CBD Cold Brew Hemp-Derived CBD Oil blended with our Housemade Cold-Brewed CBD Oil blended with our Housemade	e 	3.00
Lemonade House Made Lemonade. Choice of unsweetened or agav sweetened in Regular, Raspberry, and Lavender flavors. Cold Brew Housemade Cold-Brewed Coffee. CBD Cold Brew Hemp-Derived CBD Oil blended with our Housemade	e 	3.00
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Lemonade House Made Lemonade. Choice of unsweetened or agave sweetened in Regular, Raspberry, and Lavender flavors. Cold Brew Housemade Cold-Brewed Coffee. CBD Cold Brew Hemp-Derived CBD Oil blended with our Housemade Cold-Brewed Coffee The Clover Juice Little West Brand. Kale, Cucumber, Celery, Spinach,	e 	3.00  5.00
Lemonade House Made Lemonade. Choice of unsweetened or agav sweetened in Regular, Raspberry, and Lavender flavors. Cold Brew Housemade Cold-Brewed Coffee. CBD Cold Brew Hemp-Derived CBD Oil blended with our Housemade Cold-Brewed Coffee The Clover Juice Little West Brand. Kale, Cucumber, Celery, Spinach, Peer, Cilantro, Mint, Lime Go Big Juice Little West Brand. Beet, Kale, Carrot, Apple, Wheat Grass, Lemon, Ginger	e 	3.00  5.00
Lemonade House Made Lemonade. Choice of unsweetened or agav sweetened in Regular, Raspberry, and Lavender flavors. Cold Brew Housemade Cold-Brewed Coffee. CBD Cold Brew Hemp-Derived CBD Oil blended with our Housemade Cold-Brewed Coffee The Clover Juice Little West Brand. Kale, Cucumber, Celery, Spinach, Pear, Cilantro, Mint, Lime Go Big Juice Little West Brand. Beet, Kale, Carrot, Apple, Wheat Grass, Lemon, Ginger Gingersnap Juice	8	3.00  5.00 - 7.49
Lemonade House Made Lemonade. Choice of unsweetened or agav sweetened in Regular, Raspberry, and Lavender flavors. Cold Brew Housemade Cold-Brewed Coffee. CBD Cold Brew Hemp-Derived CBD Oil blended with our Housemade Cold-Brewed Coffee The Clover Juice Little West Brand. Kale, Cucumber, Celery, Spinach, Pear, Cilantro, Mint, Lime Go Big Juice Little West Brand. Beet, Kale, Carrot, Apple, Wheat Grass, Lemon, Ginger	8	3.00 5.00 7.49 7.49
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Lemonade House Made Lemonade. Choice of unsweetened or agav sweetened in Regular, Raspberry, and Lavender flavors. Cold Brew Housemade Cold-Brewed Coffee. CBD Cold Brew Hemp-Derived CBD Oil blended with our Housemade Cold-Brewed Coffee The Clover Juice Little West Brand. Kale, Cucumber, Celery, Spinach, Pear, Cilantro, Mint, Lime Go Big Juice Little West Brand. Reet, Kale, Carrot, Apple, Wheat Grass, Lemon, Ginger Cingersnap Juice Little West Brand. Fuji Apple, Green Apple, Lemon, Ginger	e 	3.00 5.00 7.49 7.49
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BREAKFAST			SOUPS			
Cinnamon-Apple Sunrise Oats Almond Milk & Cinnamon, Marinated Golden Raisins, Maca Powder, Apple-Pecan Crumble topped with Strawberries. Served Cold.		6.99	Seasonal Vegetable Minestrone Black Beans, Roasted Tomatoes, Carrots, Onions & Bell Pepper, Snap Peas, Garnett Yam, Rosemary & Oregano.	<b>)</b>		9
Blueberry Banana Smoothie	~		Chicken Noodle Soup			
Almond Milk, Banana, Blueberries, Honey, Yogurt, and Flaxseed.	$\langle \! \! \rangle$	6.99	Chicken, Egg Noodles, Root Vegetables, Oregano & Peppercorns on the Vine.	(	٢	5.
Yogurt and Red Berry Pesto Bowl with To	asted Oa	ts				
Fresh Red Berry Pesto on Vanilla Yogurt with Cinnamon Toasted Oats.	٢	7.99	SALADS			
Avocado Super-Toast	-					
Golden Beets, Avocado, Lemon Juice, Ground Flax, Hemp Seed, Golden Raisin & Moringa on Ezekiel 4:9 Sprouted Whole Wheat Bread.	VEGAN	9.49	Cobb Salad Hazelnut Raisin Quinoa, Hard Boiled Eggs, Avocado, Walnuts, Corn, Cucumber Slices, Carrots, and Goat Cheese	(		9
Farmacy Brunch Spinach Omelet			on Mixed Lettuce Leaves. Comes with Cider Vinaigrette.			
Spinach Omelet filled with Asparagus, Chickpea, Red Pepper and Turnip		9.49	Nicoise Salad			
St. Benedict's Eggs			Hard Boiled Eggs, Cherry Tomatoes, Cucumbers, Black Olives, and Za'atar on Mixed Lettuce Leaves and Hazelnu Raisin Guinoa with Labneh. Comes with Lemon Olive Oil.	5		9
2 Soft Yolk Eggs over Ezekiel 4:9 Sprouted Whole Wheat Muffins, Asparagus, Butter-Free Hollandaise Sauce.		9.49	Vegan Chef's Salad			
Brunchrito			Mixed Lettuces & Avocado, Pistachio, Balsamic Glaze,	) 🌔		9
Flour Torilla filled with Eggs, Asparagus, Chickpea,		10.99	Roasted Potatoes & Carrots. Comes with Olive Oil.			
Red Pepper and Turnip.	••••••••••••••••••••••••••••••••••••••		Beach Day Greens	)(		9
Shakshuka		40.00	Mixed Lettuce Leaves & Avocado, Asparagus, Strawberries, Basil & Goat Cheese with Cider	BAN	lf No Cio Vinaigre	tte
2 Soft Poached Eggs over Tomato, Onions & Peppers Sauce and Oregano with Whole Wheat Pita.		10.99	Vinaigrette.		& Goat (	Chee
Brunch Bowl			Fresca Chilled Rice Bowl Avocado, Grapefruit, and Spinach in a Chilled Brown			9
Asparagus, Chickpea, Red Pepper and Turnip Bowl with 2 Eggs Any Style.		10.99	Rice Bowl with Toasted Pepitas with Lemon Wedge and Olive Oil.		•	
Super Berry Acai Bowl			Avocado, Golden Beet, and Dried Cranberrie	es	Sala	d
Acai Bowl with Fresh Berries, Granola, Sliced Almonds, and Shredded Coconut.		10.99	Mixed Lettuce Leaves, Avocado, Golden Beet, and Dried Cranberries, Sunflower Seeds, Radish and Cider Vinaigrette.	<b>) (</b>		10
MEALS AND BOWLS			Forbidden Rice Salad			
WEALS AND BOWLS			Broccoli Rabe, Apricots and Pine Nuts in Forbidden			11
Aztec Gold Chili	<b>A</b>		Rice over Green Lettuce. Served Chilled. Comes with View Oil and lemon wedge.		e	
Corn and White Beans, Coconut Milk, Mixed Chilies, Oregano, Salsa Roja, and Inca Corn Crumble.		9.99				
Penne in Farmacy Tomato Sauce			TACOS			
Whole Wheat Penne Pasta in our Signature Farmacy	Ø	11.99	Grilled Whitefish & Mango Tacos			
Tomato Sauce Served with Fresh Basil Leaves, Mushrooms, Spinach, and Feta Cheese and Topped with Pepitas.			Grilled Whitefish with Cabbage Slaw, Salsa Roja, Mango Salsa, Cilantro with Chimi Yogurt Sauce on 2 Corn Tortillas.	(		9.
Chimi Chicken						
Grilled Chicken on Pearl Whole Wheat Couscous, Roasted Carrots, Sugar Snap Peas and Corn, topped with Fresh Herb Chimichurri		13.99	Green Street Tacos Sugar Snap Peas, Guacamole, Radish & Inca Corn			9.
Seared Salmon			Crumble on 2 Corn Tortillas.			
Seared Salmon on Pearl Whole Wheat Couscous,		14.99	Grilled Chicken Tacos			
Roasted Carrots, Sugar Snap Peas and Corn, topped with Fresh Herb Chimichurri			Grilled Chicken with Cabbage Slaw, Salsa Roja, House Pickled Jalapeños, Cilantro with Chimi	(		9.









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# **Current Sales Channels as Follows:**

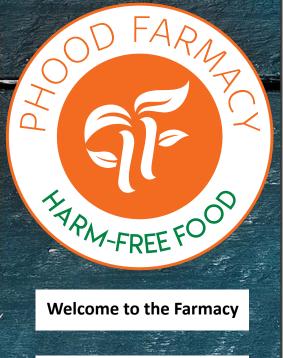
Online Orders Direct on PhoodFarmacy.com website 3<sup>rd</sup> Party delivery companies Phone – in orders Catering Orders

# **Future Sales Channels (Short Term):**

Office pre-orders Fooda.com (large building on site limited time food service) Condition based Meal Plans (eg meal plans for diabetics)

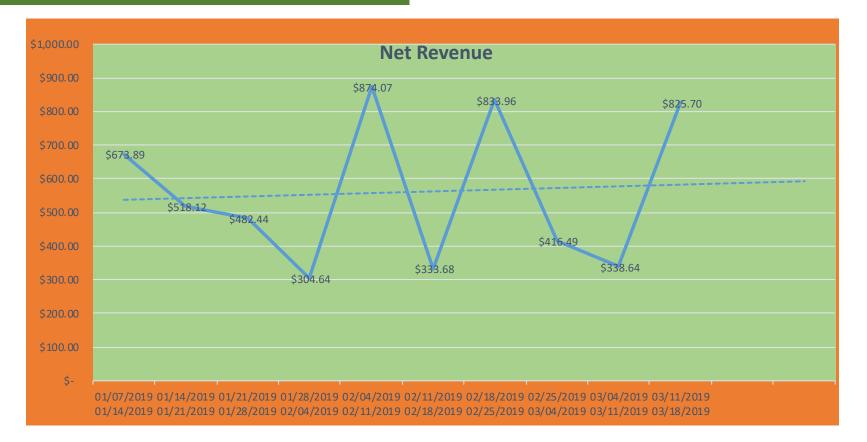
# Future Sales Channels (mid – long term):

- Hospital sales Vending Wholesale to Retailers Licensing revenue
- Franchise revenue
- 4 wall traditional stores focusing on take out only (eg Dominos Pizza model)



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## First 10 Weeks Revenue



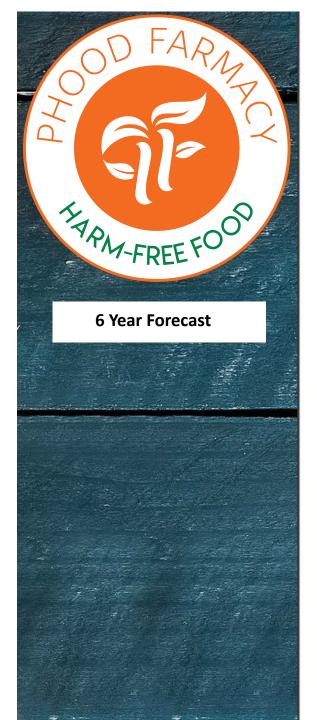
It is important to recognize that Phood Farmacy has launched without any prior brand history, thus every customer is new and acquired individually through the various adopted marketing channels that are discussed later in this document. Given our customers have eaten elsewhere before, we view each acquisition as a huge success and do our upmost to solicit feedback and generate regularity.

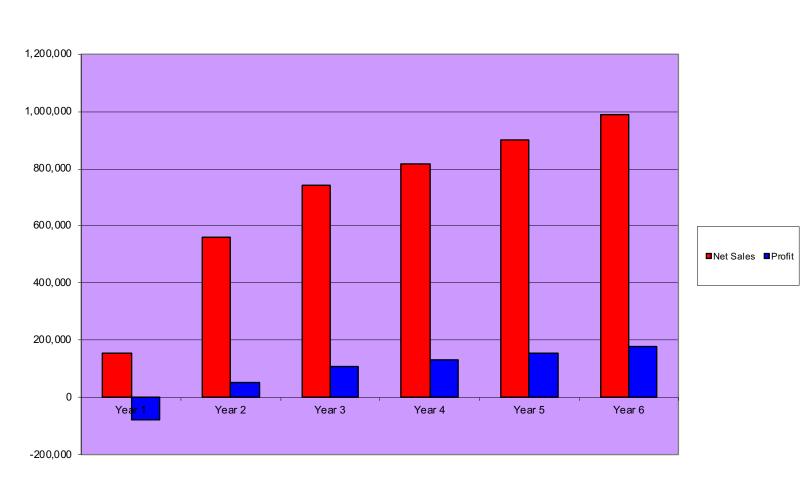
Given we forecasted zero sales in the first month, and \$1,000 for the 2<sup>nd</sup> month, the first 10 weeks, while low, have not been disappointing. There is a general trend upwards with week 10 being the best week to date. Average weekly sales are \$560 a week which has become our post 10 week benchmark to grow from.

The 'high' weeks, (except week 10), have been due to catering orders. Week 10 was the new menu launch, which appears to be more attractive to online customers than previous offerings, and we are experiencing growing purchases in commonly understood products like our burgers, vegan salad and soups.



nood Farmacy. Financial Summary - 1 store						
	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6
evenue Breakdown	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>
Combined Store Revenue	153,273	559,523	742,241	816,465	898,112	987,923
Overhead (Inc COG)	216,641	519,761	584,339	628,529	686,171	749,259
	141%	93%	79%	77%	76%	76%
EBITDA (earnings before interest, taxes, depreciation,	-64,597	66,171	120,787	147,110	167,032	189,265
amortization)	-04,597 -42%	12%	120,787	147,110	19%	189,265
					153,532	
Total Net Income (Post Loan & Depreciation)	-78,097	52,671	107,287	133,610		175,765
	-42%	12%	16%	18%	19%	19%
General & Administrative	0	0	0	0	0	0
	45.00/	24.00/	62.40/	70 60/	00.2%	102 40/
ROI (on loan capital & owner equity investment)	-45.9%	31.0%	63.1%	78.6%	90.3%	103.4%
N. school of Character and	400.000	100.000	400.000	100.000	100.000	400.000
Number of Shares Issued	100,000	100,000	100,000	100,000	100,000	100,000
	70.007	52 674	407 207	122 610	452 522	
Net Store Contribution (pre tax)	<u>-78,097</u>	<u>52,671</u>	<u>107,287</u>	<u>133,610</u>	<u>153,532</u>	<u>175,765</u>
	40.70	40.50	44.07	44.94		44 70
Pre Tax Earnings Per non Diluted Share	-\$0.78	\$0.53	\$1.07	\$1.34	\$1.54	\$1.76
Cash Held Over	-\$29,597	\$36,574	\$157,360	\$304,470	\$471,502	\$485,002





Phood Farmacy Overall Operating Performance



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### 13. Summary

Sarah B. Valencia, CA 1424 friends 2 reviews

AM.

Share review

**Embed review** 

Compliment

Follow A M.

Send message

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0

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Los Angeles, CA

**;** 0 friends

3 reviews

1 photo

### 

What a great place! I work a couple buildings away from here and between the staff and clients that come through our building we have so many different food types. PHOOD FARMACY covers them all! We had the pleasure of trying a selection of items from the menu and I speak for my staff we are very pleased! Everything had such unique flavor! We are very excited to use PHOOD Farmacy in the future for events and catering needs! Big thanks to Thelma and the team of cooks for sharing with us !!! Welcome to the neighborhood, YUM!!

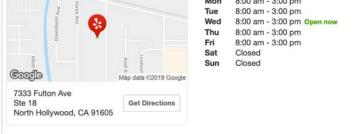
### ★ ★ ★ ★ ★ 1/31/2019

This will probably be one of my favorite go to spots to order from now. It's healthy and yummy. I tried the salmon burger and loved it. The ingredients were just all well thought out and I feel good knowing I'm eating something good for me. I can't wait to try the rest of their foods!



## Phood Farmacy Sclaimed

🖈 🖈 🖈 📩 3 reviews American (New), Breakfast & Brunch Edit \* Write a Review Add Photo C Share Save **Location & Hours** 8:00 am - 3:00 pm Mon



0	Jeanette R. North Hollywood, CA		
	👯 0 friends		
	😫 2 reviews		

100

### 1/30/2019

First to Review

First time trying Phood Farmacy it was incredibly amazing my sister and mom both loved it. I got the Aztec gold chill, veggie lentil burger, chicken soup, and the frittata it was nothing like ever had before. Our favorite was the frittata and veggie lentil burger. Will definitely be coming here often.

Vas this review	/?	
Useful	🙂 Funny	😁 c

Useful	🙂 Funny	😁 Cool	<b>P</b>



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The Sales Forecast within is for the 1<sup>st</sup> location with revenue being driven by the following activity:

- 1. Grass roots strategy of visiting local businesses and providing free samples and information about Phood Farmacy
- 2. Expand opening hours to close at 7pm (this will not add more labor as shifts will be staggered). Later open weekends and expand hours more
- 3. Social media postings (note PF has unique access to a large social media following through The Next Idea's sites)
- 4. Email blasts 2 x a week
- 5. From April. Phood Farmacy is an approved vendor of Fooda (<u>https://www.fooda.com/</u>). Fooda organizes lunches with large corporations and multi-business office blocks. Phood Farmacy will be booked for twice a week to begin with, with anticipated sales of \$750 - \$1,000 per event
- 6. Attending all relevant events where the attendees are potential customers of Phood Farmacy
- 7. Online Facebook and Instagram ads
- 8. Introduction of meal plans which is discussed later in this document



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# **Medium - Term Revenue Growth Strategy**

# Location growth will be through a robust Franchise Strategy

- I. Franchise territories: We are forecasting that initially populations of 250,000 + would support a Phood Farmacy Kitchen. Therefore High density cities would be the primary focus for new franchisees
- 2. Phood Farmacy would sell territories based on population and city type and group. Typically a minimum size would be population of 1 million, thus four kitchens minimum
- 3. Franchise license costs would be determined by Phood Farmacy's historic \$\$\$ performance at the time of selling, [the franchise license]. However initial licenses would be sold at \$10,000 per kitchen with a 5% Royalty fee, and 1% marketing fee. The franchise term would be 10 years with option to renew based on performance. Opening fee would apply to cover training etc this would be around \$10k for first location and then \$7,500 thereafter.
  - Target \$\$\$ amounts per license, once business achieves its unit level sales and EBITDA:
    - \$25k Per Kitchen (paid at time of signing) Minimum 4 Kitchens
    - \$10k at time of opening location 1
    - \$7.5K at time of opening location 2 and thereafter
    - 6% Royalty on net of tax sales
    - 2 years to open minimum 4 locations











# Phood Farmacy Future Format





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**Target Market** 

Phood Farmacy's menu is designed to be broad in demographic span. Its focus is to be the go to food for anyone who wants to eat natural food, and be assured that there are no additives in their meals. Equally, Meal plans are designed for consumers who have specific dietary needs (more than 50% of the US population), and / or medical conditions such as diabetes, weight or heart disease.

The target market is therefore expansive in nature. Notwithstanding, we consider our primary markets as follows:

- 1. Office Market: Phood Farmacy products are perfect for packaged meals thus represent a great option for working people given the portability yet freshness of each product
- 2. Medical Conditions: Phood Farmacy seeks to be the 'Doctor's Recommended' choice of food brand for their patients
- **3. Millennials:** Given the technology component of Phood Farmacy, millennials are a key market, given their substantial adoption of online order platforms

While Phood Farmacy focuses on the above target customer our target customer will always be anyone in the human race; after all .....

# **EVERYONE EATS!**



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# Competition

Competition for Phood Farmacy is viewed in 2 formats:

**Format 1** - Online pre-prepped Meal Kit Options (Eg Blue Apron)

Format 2 - Restaurants that deliver

## Format 1

Brands like Blue Apron, Hello Fresh, Green Chef, Home Chef, Martha and Marley, and Gobble, all represent competition for Phood Farmacy's pre-made meals. The success of these brands has been impressive, Blue Apron for example listed on NYSE at around \$1bn

Phood Farmacy differentiates itself from the above brands through offering pre-cooked meals, thus more convenient, nutritionally balanced and targeted for customers that need a special diet



## Format 2

Competition in the local delivery Restaurant space is fierce. There are many very good operators in all sectors. For example; Urban Plates, Panera Bread, Tender Greens, and so on. All are very competent and offer a good quality product.

Phood Farmacy will compete on quality, variety, and on health qualities. Our mantra is Harm Free food, we are finding that, even at our early stage, customers are resonating with this, and its giving us an edge to compete.

URBAN PLATES Panera Bread





**Meal Plans** 











The Best Plan



THE WORD ON PF BLOCK











0000 WE OUT: "





alainer) Proof Fernals al-Ign Herned



Home I Menu I About I Franchise I Refer-a-Friend | Atfiliates | Contact Us



"We believe that fundamentally food is medicine, therefore our meals and "FARMACY CABINET" are designed to contain nutritious and exciting food and drinks."







We want to be the authority on how to capitalize on food as the primary component in weiness and human spirit. We are looking to grow through a franchise system and corporate owned distribution system. Out goal is to provide out patients with the best possible medicine through food and eating habits, so they may live a longer and healthler life.



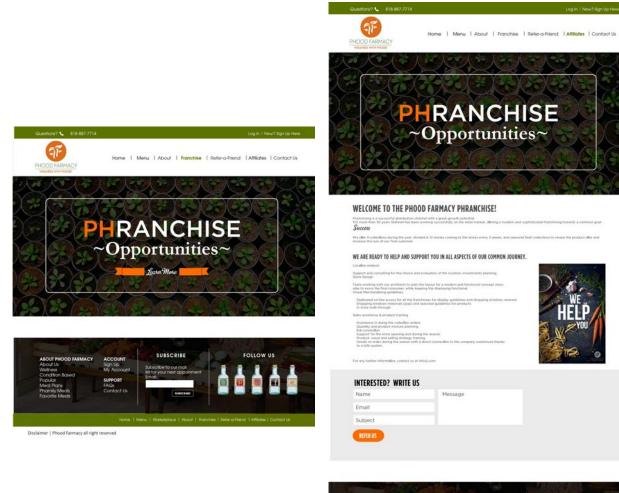


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### Franchise Page







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#### WELCOME TO THE PHOOD FARMACY PHRANCHISE!

Frenchings is a social distribution channel with a great grantitization. for more the 30 years field has been working socialishity on the netal invited, dening a modern and septedicated franching towards a common post *Saccess* 

We offer 4 considering the year, divided in 12 stores converg to the silines every 3 weeks, and seasonal flash conscious to renew the product offer increase the fun of our final customer.

#### WE ARE READY TO HELP AND SUPPORT YOU IN ALL ASPECTS OF OUR COMMON JOURNEY.

Localion antipins Suggost and consulting for the choice and evaluation of the location, investments planning, State Design

able to move the final consumer, while keeping the displaying functional trisual Herchandhing quidelines

Shapping windows instantals (pop) and sessional publishes for products in store walk-through

Seles assutance & product training Assistance in doing the collection orders

Guantity and product mixture planning fail connection Subscript for the from constraint and during the section

Product, visual and setting strategy training Goods re-order during the season with a direct connection to the company

For any bother pricessilles, contact to at infail case





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Social Responsibility



ENTER YOUR FRIEND'S DETAILS BELOW AND WE WILL HANDLE THE REST.

Lucky Friend's Name	Special Message to your friend		
They Email			
Thoughtful Friend (Thet's you')	Notes for us		
Share!			

To take advantage of this great offer your most agree to the Terms & Conditions. Please only refer a friend that you thrisk might like to hear about Three's offers. We're committed to keeping you protected via our Privacy Policy. Is not a squeme of this promotion. For completing that catterms and conditions, see www.acs.uk/gr-legal.



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Questions? 618-448-9888



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Thank you for your interest in Phood Farmacy affiliates program! By Joining our program, as valued affiliate partner, you earn commissions by providing our 2-Person and Famity Meel Plans.





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By joining our program, as valued affiliate partner, you earn commissions by providing our 2-Person and Family Meai Plans.



Here are FAQs (Frequently Asked Quesilons) about our affiliate program:

What is P5 consistence rate? As our officies, you will be able to earn sat to \$25 for each new subscription sale you drive How do trefer new subscribers.]

H affiliate referrals are tracked and managed by our affiliate pictores, impact Radua (M). Drive jamed to our programs, R brocks clocks, conversions/soles, and your

What are some suggestions to ears more with PC?

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As on offices particle, our it program will provide you will all the necessary tools and table, but has a served office continents and draws to control will be not tool for exits who are adjuster sample appropring. Furthers are not reveal to a control same, and not appropriate and we will east 1 at sample. They have the table table is a served particular to a point provide and table table and and appropriate and table table and and table table and table table and

In there a monimum in refercal free (commoniuma) I must each to receive a payment?

Yes, there is, Within Impact Radius, your commission threshold must meet a minimum balance of \$50, prior to receiving a popment. In there a maximum I can sum T

S TOPE & CONTRACT OF AUTO

Currently, there is no maximum limit to what a PN utilitate partner can earn. Hore do I get paid?

g you have created a new IR publisher account or have an initiality account, you will want to ge to the "Stearce" tab at the top of your Deshlooond. From the "Stearce" and down, chose "Mithdrawal Settings." From next page that is displayed, you can share from 2 payment aptions:

Electronic Funds Transfer (EFT): Banking details are inerded.

Payligt: 2% processing for cappot to \$20.00 Deck: 55 processing for

Weape note, III must have a W-8 form completed and on file prior to any commission payout being laund.\*

Do you offer recurring revenue?

Au, PF does not affiliate partner payout is only for new Blue Apron subscribes

Fm outside the U.S. Can I sign up for the PF affiliate program?

Tex, you absolutely can? Please note, however, we only support and ship to customers in the U.S. PF reaches \$3.35 of continental U.S., so to need to check to see if we shan to your area if you are in the lawer 44!

How do I know how close I are to biling the \$50 threshold?

From the trepact Radius Dashboard, on the right, there is a "Younce" section. This section will outline your total Pending and Lacked committees

Now long will this program be in place?

Our impact Radius program issuched this March 2016, there is no foreseeable and date that we osticpast.

I have more questions, who should I contact?

Die dedicated afflicte management bram is here to support our afflicte partners with any needs and/or guestions. Always feel free to contact them at PF @igni-Meant con

#### Back to top



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**Enquiry Page** 







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## **FARMACY INQUIRIES**

HARMACY	Name:
Have an Inquiry for Our Phood Farmacists?	Email
	Subject:
Weld low to hear from you? Contact us with your suggestions for here we can make your experience as amazing as possible. Were also heaps to researed to any press.	Note to our PF Pharmaclat:
ingulities.	
	Send!





Info Page















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Max No.

MAX HALTS













### WELLNESS







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KITCHEN ACCESSORIES





PRICE: \$65

BUY NOW

Iron Pan - Perfect to cook fried meet and chicken.

PRICE: \$65 PRICE: \$65 BUY NOW BUY NOW

PRICE: \$65 BUY NOW





PRICE: \$65 BUY NOW

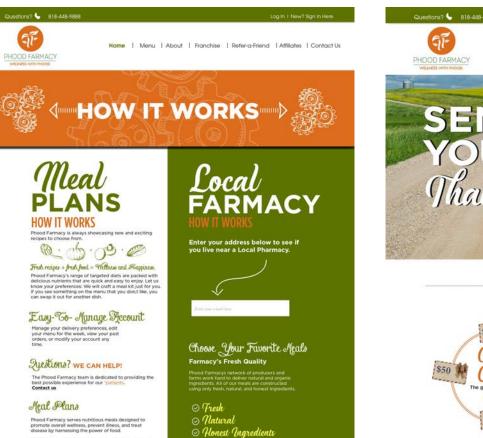


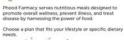
PRICE: \$65

BUY NOW



How It Works 1. Gift Card/Box 2.







Phood Farmacy will delivery a kit with your desired diet type. You choose how often you receive a kit. Control your subscription: Skip deliveries, modify your menu, or cancel anytime.



Quetions? WE CAN HELP!

Easy-to-Manage Account

& Dashboard

### Questions? 🖕 818-448-9888



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The gift perfect for any special occasion





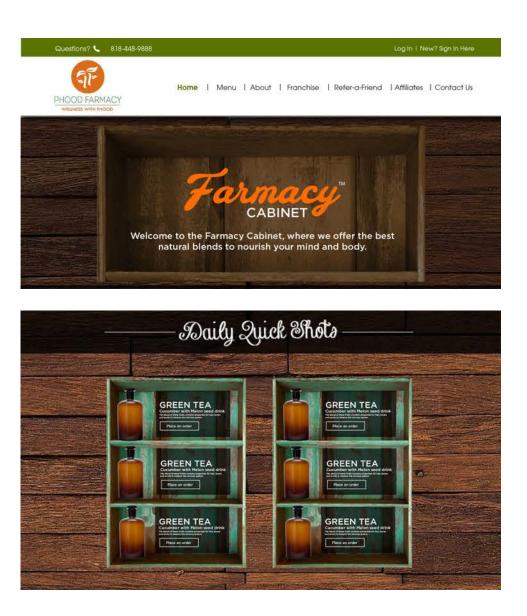
Send them something they will be addicted to We promise only addiction to healthly meds.



CRESCE NOW!









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# FRONT BACK Name: Robert Ancill\_Title: Joint CEO Telephone: <u>818.887.7714</u> Cell: 818.448.9888 Address: 6800 Owensmouth Ave Ste 350 Canoga Park, CA 91303 PHOOD FARMACY Email: robert@phoodfarmacy.com WELLNESS WITH PHOOD Web: www.phoodfarmacy.com phood for Healt @ P 0 -•••@phoodfarmacy•••—





- **Business Cards** 1.
- Letterheads 2.
- Envelopes 3.





Dear Customer.

A letter is a written message from one party to another containing information.[1] Letters promote the preservation of communication between both parties; they may bring friends or relatives closer together, enrich professional relationships and provide a means of self-expression. Letters contribute to the protection and conservation of literacy.[1] Letters have been sent since antiquity and are mentioned in the Iliad [2] Works by both Herodotus and Thucydides also mention letters.

Best Regards

Robert Ancill Joint CEO 818.887.7714

robert@phoodfarmacy.com





Telephone: 818.887.7714 Address: 6800 Owensmouth Ave Ste 350 Canoga Park CA 91303 Email: nx@phoodfarmacv.com Web: www.phoodfarmacv.com

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Sexy Insides T

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TAPAN-FREE FOOD

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Farmacy Cabinet – a future idea to sell natural juice and herb shots in addition to high nutritional value natural food extracts







### Stationary



#### Dear Customer,

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Best Regards

# **Thelma Weaver** Joint CEO 317.345.2199 thelma@phoodfarmacy.com





### Name: <u>Robert Ancill</u> Title: <u>Joint CEO</u> Telephone: <u>818.887.7714</u> Cell: 818.448.9888 Address: 6800 Owensmouth Ave Ste 350 Canoga Park, CA 91303 Email: robert@phoodfarmacy.com





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1 Common



Summary

Summary

# High Growth sector

Low Overhead to open a Phood Farmacy kitchen

Operating costs are low

Multiple revenue channels for same product

EBITDA forecast to reach 18% (Conservative)

**Broad Franchise opportunity** 

High growth sector

WE MAKE OUR CUSTOMERS FEEL BETTER WITH PHOOD!